



## COMPANY PROFILE



## INTERNATIONAL TRADE

<https://www.pacificgcl.com>

2021

# COMMODITIES



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Presentación lenguaje



## COMERCIO INTERNACIONAL

**Pacific Group Resources SPA** es una empresa con sede en Chile, con una fuerte expansión a nivel internacional. Nuestro desarrollo internacional se realiza a través de la producción, manejo, procesamiento y comercialización de productos de minería, agrícolas y cárnicos, que incluyen granos, semillas oleaginosas, azúcar, arroz, aceites vegetales, comidas con proteínas, carne de pollo, carne de res y cerdo.

La influencia de nuestro modelo de negocio es principalmente comprar directamente a productores y cooperativas agrícolas, logrando grandes asignaciones de cultivos en regiones productoras del mundo. Nuestros clientes incluyen fabricantes de alimentos, fabricantes de alimentos para animales, procesadores de productos de consumo, importadores, distribuidores locales y entidades de contratación pública.

Tenemos una administración de la cadena de suministro, que garantiza que todos los productos entregados a los clientes finales se encuentran con sus requisitos específicos y son consistentes, confiables y de alta calidad.

El enfoque en la sostenibilidad, seguridad, confiabilidad y alta calidad de nuestra cadena de suministro, actividades de mercadeo y procesamiento, hace que **Pacific Group Resources SPA** se sienta comprometido con la protección de nuestros clientes, empleados, comunidades locales de origen de nuestros productos y el medio ambiente.

# COMMODITIES



Presentación lenguaje



## Cultura corporativa

Generando valor sostenible para nuestros clientes y consumidores, accionistas, grupo de trabajo y la sociedad en la que trabajamos.

Operar es el propósito y compromiso de Pacific Group Resources.

### •→ Visión.

Ser reconocidos y líderes con nuestras marcas y productos, innovación y tecnologías aplicadas en nuestra Agroindustria.

Necesitamos liderazgo en la creación de valor. También es necesario ser un "líder" en la capacidad de respuesta a mercados volátiles.

y las demandas cambiantes de clientes y consumidores en materia de innovación, calidad, servicio y sostenibilidad.

### •→ Misión.

Servir a nuestros clientes y consumidores a nivel mundial como el socio más confiable, con posiciones de liderazgo en todos los mercados relevantes y categorías; Con una mejora continua y unida por valores compartidos.

# COMMODITIES



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Presentation in language



## INTERNATIONAL TRADE

**Pacific Group Resources SPA** is a company based in Chile, with a strong international expansion. Our international development is carried out through the production, handling, processing and marketing of mining, agricultural and meat products, which include grains, oilseeds, sugar, rice, vegetable oils, protein foods, chicken meat, beef and pork.

The influence of our business model is mainly to buy directly from producers and agricultural cooperatives, achieving large allocations of crops in producing regions of the world. Our clients include food manufacturers, animal food manufacturers, consumer product processors, importers, local distributors, and public procurement entities.

We have a supply chain management, which ensures that all products delivered to end customers meet their specific requirements and are consistent, reliable and of high quality.

The focus on sustainability, safety, reliability and high quality of our supply chain, marketing and processing activities, makes **Pacific Group Resources SPA** committed to protecting our customers, employees, local communities of origin of our products and environment.

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Presentation in language



## CORPORATE CULTURE

Generating sustainable value for our customers and consumers, shareholders, working group and the society in which we work.

Operating is the purpose and commitment of Pacific Group Resources.

### • View

To be recognized and leaders with our brands and products, innovation and applied technologies in our agroindustry.

We need leadership in the creation of value. It is also necessary to be a "leader" in the ability to respond to volatile markets.

and the changing demands of customers and consumers in terms of innovation, quality, service and sustainability.

### • Mission.

Serve our customers and consumers globally as the most reliable partner, with leadership positions in all relevant markets and categories; With a continuous improvement and united by shared values.



# COMMODITIES

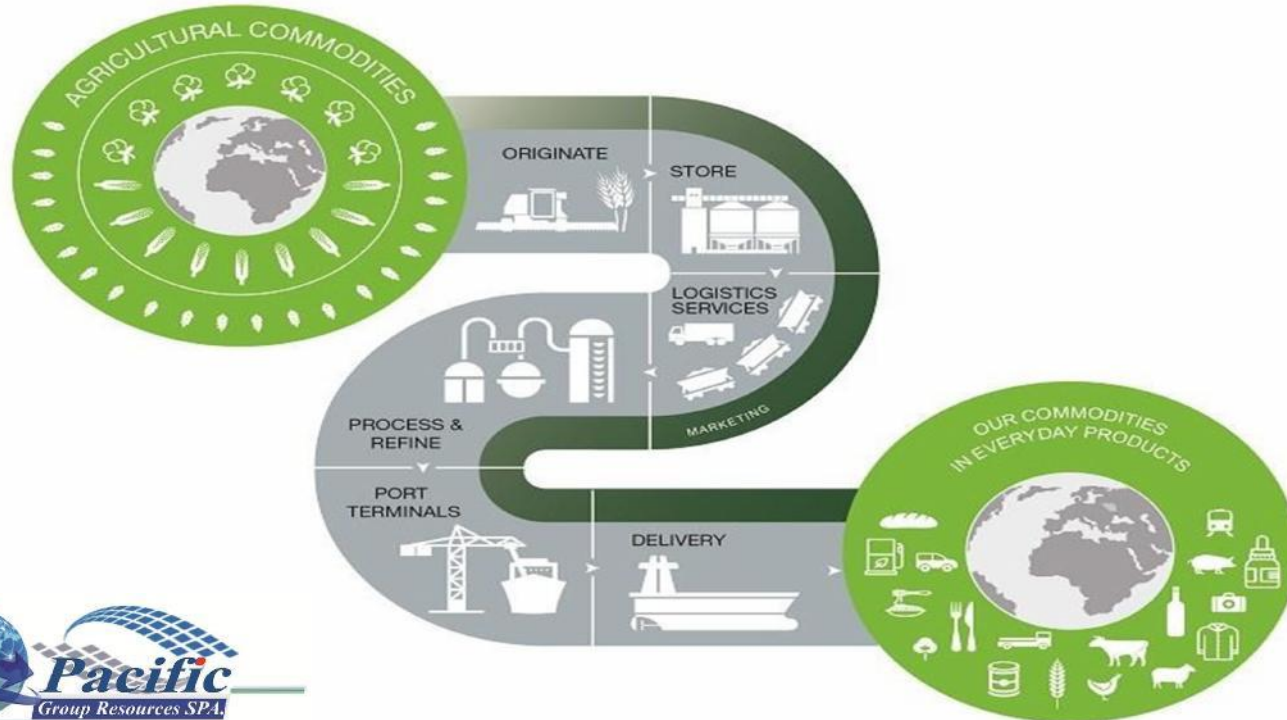


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## HOW WE ADD VALUE.

Our passion and the attention we provide to offer products and experiences consistently of high quality, adds value to the needs of our customers.



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## Business Units

### PACIFIC GROUP RESOURCES SPA

Pacific Group Resources Has an important know-how in its business units which are divided into different product categories, each segmented according to our consumers

From grains and oilseeds to edible oils and crude oils, sugar and chicken, beef and pork meats

#### • Foods.

We stand out for having agricultural products and edible foods participating in categories such as.

1. **Grains, cereal and oilseeds.**( White rice, Wheat, Corn, Soybeans.)
2. **Preserves.** (Canned fish.)
3. **Sweeteners.** ( White sugar INCUMSA 45 – 150, brown sugar. INCUMSA 600 – 1200.)
4. **Flours.** ( Precooked corn flour, Fortified wheat flour. )
5. **Crude and refined oils.** ( Soy, Palm, Sunflower. )
6. **Protein Flours.** (Textured soy or Soy meat, Soybean meal. )

# COMMODITIES



Presentation in language



## Business Units

### • Meat.

At Pacific Group Resources We highly value our relationships with our poultry, pork and beef producers. managed to provide our customers with the highest quality meat. Our business operations are organized into high growth segments, taking our services to a higher level; which allows us to export our products to most Asian and European countries.

### • Chicken.

Chicken meat is the heart and soul of our company. We have fresh, cooked, ready-to-cook and individually frozen chicken products enjoyed by millions of customers around the world.

We are dedicated to offer products such as: Whole Chicken and Pieces of chicken - legs, thighs, wings, among others.

### • Pork.

We work with leading companies in premium pork products designed to offer customers a superior dining experience every time.

We have products such as: Pork pieces, hind legs and front Grade A, ears, rib, loin without bone. among others.



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## Business Units

### PACIFIC GROUP RESOURCES

For Pacific Group Resources, the efficient use of natural resources and the preservation of the environment are fundamental for its business and for its sustainable growth. To achieve this, Pacific Group Resources establishes clear objectives and goals for each of its divisions. Forges alliances with international institutions to improve their processes related to the use of land and other resources. It also adopts control systems to guarantee quality and reinforce the responsible attention it adopts in its activities.

#### • Meat.

##### Cow meat.

We believe that excellent beef starts with a high quality cattle. We are proud to work with the main producers of beef or also known worldwide as beef.

We offer products that meet the unique needs of our customers. achieving an integral offer of unparalleled quality, consistency and value.

We provide products with a reliable and responsive service such as:

1. Cow parts. ( Loin, Ribs, Chest, Among others. )

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## Our Global Approach.

At home everywhere. What we do matters and the world values our services

While we work to meet a growing global demand for food Pacific Group Resources is focusing on improving the sustainability of the entire production chain. We concentrate our efforts on the natural conservation of the environment.



# COMMODITIES



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## Our Commitment

### PACIFIC GROUP RESOURCES

The constant collaboration with partners, farmers and edible food suppliers along the value chain is a competitive advantage for Pacific Group Resources.

Providing innovative products and promoting sustainability are two important elements of our strategy; This is how we help our clients in their search for growth. Our efforts to successfully carry out our ideas, helps us to constantly look at the limits of our company, managing to create a value proposition for all types of consumers.

#### •• CORPORATE SOCIAL RESPONSIBILITY - CSR.

The decision to do profitable business, ethically and based on legality, helps us create strategic impacts to our consumers, managing to implement four fundamental axes of economic growth and sustainability.

#### •• AXES OF SUSTAINABILITY.

**Greater productivity:** marketing quality products.

**Loyalty of the client:** managing to satisfy his needs.

**Access to markets:** complying with quality standards and certifications.

**Credibility:** creating sustainable value, thinking about the health, safety of our customers and consumers, conserving and protecting the environment.

# COMMODITIES



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## White Corn Flour

**White Corn Flour: (GMO - NON GMO): Origin**  
**Harina de Maíz Blanco: (GMO - NON GMO): Origen**



## Yellow Corn Flour

**Yellow Corn Flour: (GMO - NON GMO): Origin**  
**Harina de Maíz Amarillo: (GMO - NON GMO): Origen**



## Wheat flour

**Wheat flour: (GMO - NON GMO): Origin**  
**Harina de Trigo: (GMO - NON GMO): Origen**



## Soybean meal

**Soybean meal: human consumption; Consumption**  
**(GMO - NON GMO): Origin**  
**Harina de Soja: consumo humano; consumo animal**  
**(GMO - NON GMO): Origen**



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## Sunflower oil

Sunflower oil: Origin  
Aceite de Girasol: Origen



## Olive oil

Olive oil: Origin  
Aceite de Oliva: Origen



## Soy oil

Soy oil: Origin  
Aceite de Soya: Origen



## Corn oil

Corn oil: Origin  
Aceite de Maíz: Origen





# COMMODITIES



## ARGENTINE MEAT / CARNES ARGENTINA

**CARNE ARGENTINA**

Principales Cortes Vacunos

**RUEDA**

- 01 - Nalgas de adentro
- 02a - Nalgas
- 02b - Tapa de Nalgas
- 03 - Nalgas de afuera
- 04a - Costadillo
- 04b - Puntito
- 05 - Codo de cuadril
- 06 - Bola de ternero
- 07 - Corral
- 08 - Tortuguita
- 09 - Carrasco de paleta
- 10a - Tripi
- 10b - Pajonito / Chingolo
- 11 - Capote
- 12 - Espinazo
- 13 - Raza Beef
- 14 - Asado
- 15 - Brasa
- 16 - Hacha
- 17 - Hacha
- 18a - Tapa de anillo
- 18b - Anillo de falda
- 19 - Marucha
- 20 - Bife con ternero
- 21a - Bife argentino
- 21b - Lomo
- 22 - Bife ancho
- 23a - Tapa de bife ancho
- 23b - Cuadril
- 24a - Tapa de cuadril
- 24b - Costado de cuadril
- 25 - Anillo
- 26 - Espinazo
- 27 - Marabanda
- 28 - Asado
- 29 - Hacha

**R&L A DIEZ COSTILLAS**

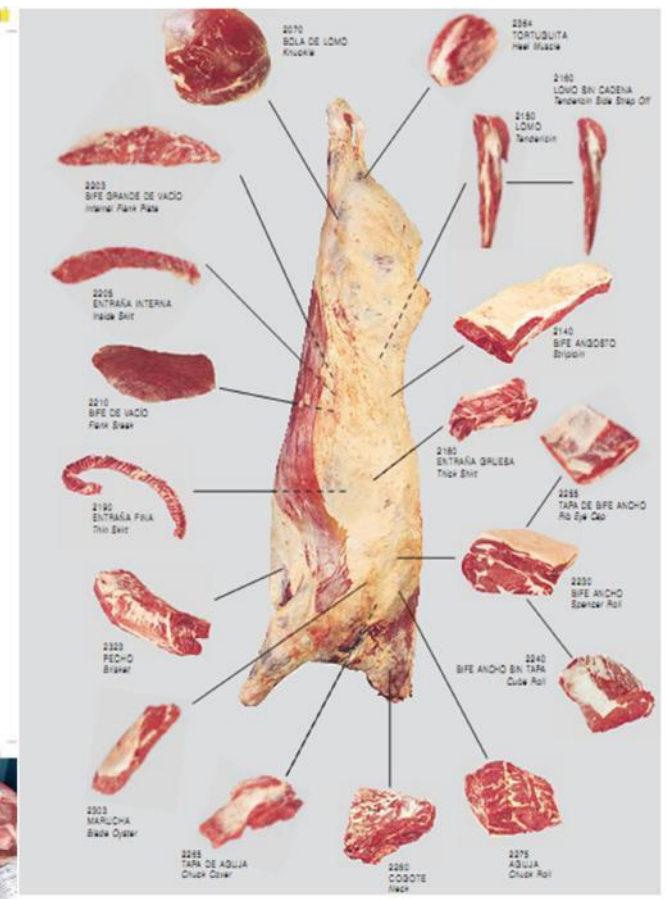
- 01 - Lomo
- 02a - Tapa de cuadril
- 02b - Costado de cuadril
- 03 - Hacha
- 04 - Hacha
- 05 - Hacha

**COSTILLAR**

- 01 - Hacha
- 02 - Hacha

www.ipcva.com.ar

IPCVA INSTITUTO PROMOCIONARIO DE CARNE VACUNA ARGENTINA





# COMMODITIES



**Yellow corn**

**Yellow corn: human consumption; Animal consumption (GMO-NON-GMO): Origin**  
**Maíz Amarillo:** consumo humano; consumo animal (GMO – NON GMO): **Origen**



**White corn**

**White corn: human consumption; Animal consumption (GMO-NON-GMO): Origin**  
**Maíz Blanco:** consumo humano; consumo animal (GMO – NON GMO): **Origen**



**Soybean**

**Soybean : human consumption; Animal Consumption (GMO - NON GMO): Origin**  
**Soya en poroto:** consumo humano, consumo animal.



**Sugar**

**Sugar cane: Icumsa 45; Icumsa 150, Sugar Crystal**  
**Azúcar de caña: Icumsa 45, icumsa 150**  
**Azucar Cristal. Origen**



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**Chicken Paws**

Chicken Paws: Origin  
Patas de pollo: Origen



**Chicken Feet**

Chicken Feet: Origin  
Patas de pollo: Origen



**Chicken Middle Wings**

Chicken Middle Wings: Origin  
Alitas de pollo medio: Origen



**Frozen chicken**

Frozen chicken: Origin  
Pollo Congelado: Origen



## COMMODITIES

### ENERGY OIL & GAS



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We represent a genuine distributor and international marketer of petroleum products, BLCO, petrochemicals (JP54, D2, D6), energy and gas. The company has an emphasis on supplying oil and gas to customers around the world. The products marketed are those related to the oil industry that include D2, Jet Fuel, Mazut M100, LNG, LPG and BLCO, Crude Oil. Our focus is on connecting the sellers and final buyers in the most valuable and beneficial way within the oil industry.

We have close affiliations with oil companies and major trading houses in the Middle East, Russia, Europe and the United States, which has expanded our international presence. With our international presence, our affiliations with renowned oil companies, our experience in supply chain logistics and our total commitment to excellent customer service, we can ensure a successful project with full visibility from start to finish.

BLCO is Bonny Light Crude Oil pumped from the bonny terminal on the high seas. It is a premium feedstock, light and with low sulfur content, much in demand by refineries because, when refined, it produces a higher percentage of middle distillates than almost any other feedstock. In some cases, up to 30% more diesel fuel (d2) and jet fuel (kerosene, JP54) than other comparable crudes such as SLCO. You can buy it through private offers at competitive prices with a small discount to Brent, your reference price for crude oil. Please read more articles on BLCO specifications.



**PACIFIC GROUP RESOURCES SPA**

Av. Argentina 1665, Antofagasta  
CP 1240000 - CHILE

Web Site: <https://www.pacificgcl.com/>

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